

2021 ANNUAL REPORT

Educating and empowering those seeking affordable health care.

50 Whittemore St., Gloucester, MA 01930 978-281-6666 800-503-6897

HOW DO WE HELP?

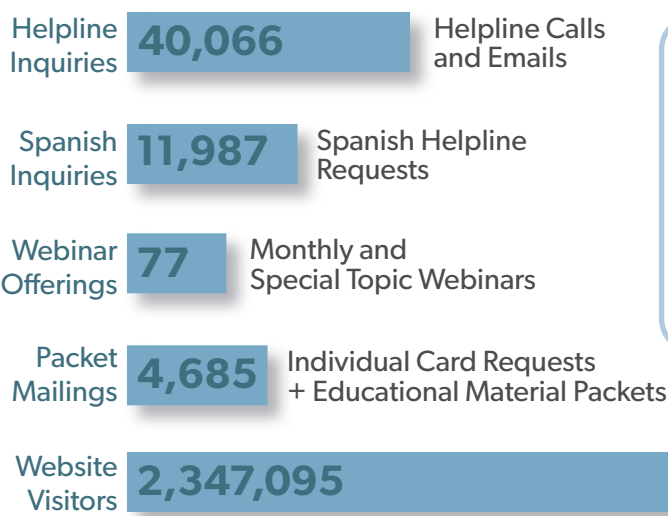
NeedyMeds, a national 501(c)3 nonprofit, connects people to healthcare cost-savings resources such as prescription assistance programs, coupons, government programs, medical transportation programs, low-cost clinics, diagnosis-based assistance programs including camps and scholarships, the NeedyMeds Drug Discount Card and more.

Amount Saved Using the NeedyMeds Drug Discount Card

\$336,364,703

SINCE ITS INCEPTION
APRIL 2009

CONTINUING THROUGH 2021, STRIVING TOWARDS AFFORDABLE HEALTHCARE FOR ALL.



"NeedyMeds is an incredible organization. They do so much for patients, whether it's help with discounted medications, or education on a vast variety of healthcare topics. ... it's such an amazing and worthy organization!"
—E. Barker

Board of Directors

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- SECRETARY-CLERK
Roberta Downey
- TREASURER
Donald Maier, M.D.
- Julie Erickson**

New Initiatives

5% Discount on Blood Tests

NeedyMeds partnered with Link2Labs to offer affordable blood tests and online test results. No doctor's order or insurance needed.

+ MyLinks Application

Partnered with MyLinks, a free application to help gather, manage, and share all your personal health records from one secure location.

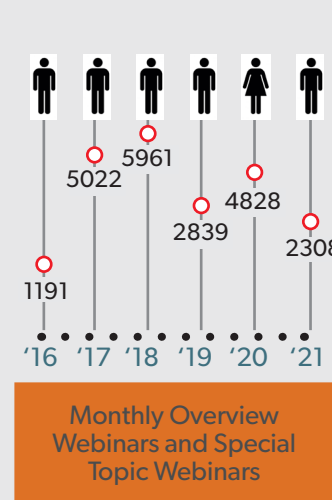
+ BeMedWise Covid-19 Resources

Informative articles using scientific evidence and the most accurate information educating about COVID and to dispel many of the misconceptions and misinformation in circulation.

+ PostMedical Partnership

A SafeNeedleDisposal.org supporter, PostMedical offers healthcare facilities (medical/dental offices, clinics, veterinary offices) seeking advice on disposing of used sharps.

Outreach & Education



Diagnosis Information Pages

Our 99 Diagnosis Information Pages provide educational information and healthcare cost-saving resources for those living with or caring for someone with specific diagnoses.

Volunteer Ambassador Program

NeedyMeds has 88 VAPs representing 21 states educating their communities about affordable healthcare options available through NeedyMeds.org. VAPs serve as an invaluable resource, educating and empowering those in need, who are at times beyond the scope of NeedyMeds' outreach efforts.

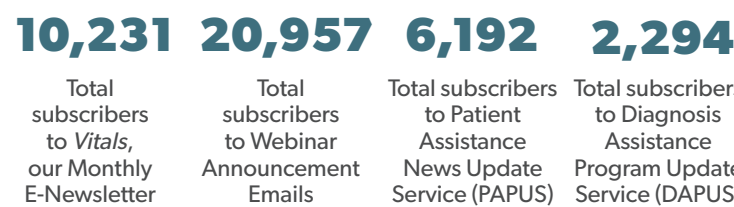
Social Media Engagement



NeedyMeds' blog, *The Voice*, presents timely, provocative pieces on health-related news. The articles educate, enlighten, and elucidate and try to make sense of the health-care-related changes in the U.S.

Subscribers

Through our Subscription Center, visitors can access a variety of resources.

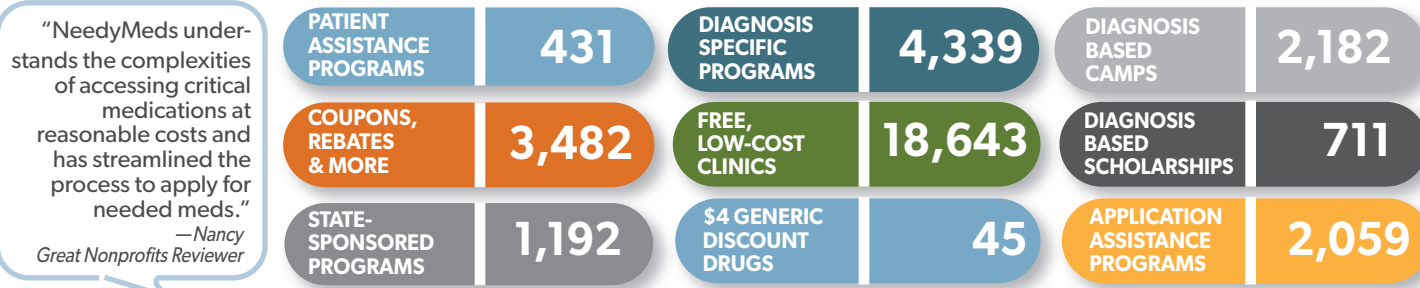


PAPTracker Software

NeedyMeds' PAPTracker software streamlines and simplifies the PAP application process, helping 86,118 participants with 117,930 applications and refills, with a total value of \$296,616,861 saved.

Maintaining Databases

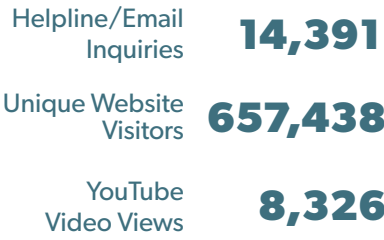
Our databases are kept up-to-date by our Database Research Department Team, ensuring that our resources are current and accurate.



Projects of NeedyMeds

SafeNeedleDisposal.org

Learn how and where to safely and legally dispose of at-home used sharps.



BeMedWise and Talk About Your Medicines Month

In its 36th year, Talk About Your Medicines Month, an initiative of the BeMedWise Program at NeedyMeds, tackled the theme, Understanding Medicine Labels — Making sense of your meds, educating on the importance of OTC and prescription medicine labels and becoming a well-informed healthcare consumer.

Awards & Certifications



Earned Top-Rated Nonprofit Status from GreatNonProfits



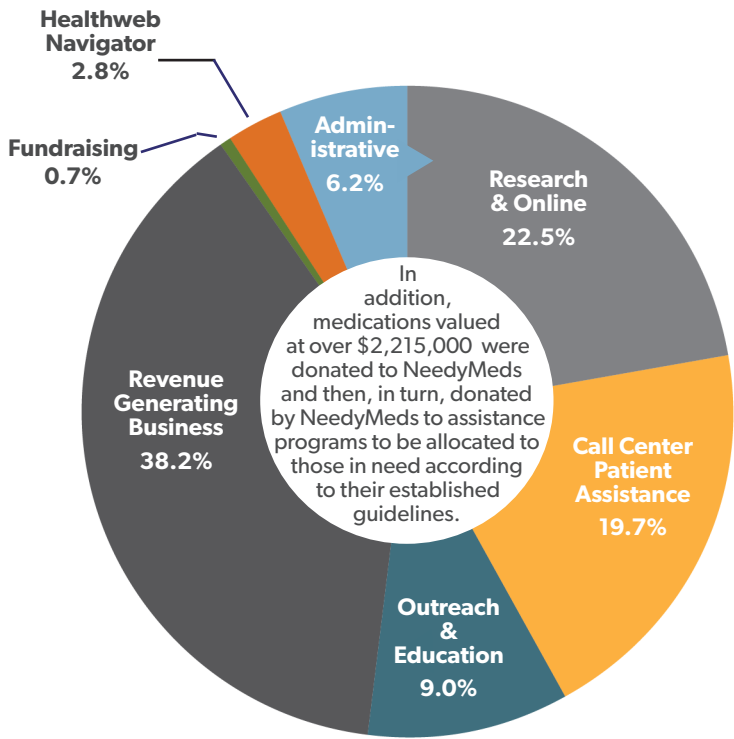
Awarded GuideStar Platinum Seal of Transparency



Voted One of NonProfitTime's 50 Best Nonprofits to Work for again, for the 8th year

Financials

Total Expenses — \$2,021,634.00



Operating Income

Revenue Generating	
Business Operations	\$1,754,932.00
Donations and Grants	246,185.00
Investment Income	78,679
Total Operating Income	\$2,079,796.00

Operating Expenses

Research and Online	\$ 454,868.00
Call Center Patient Assistance	398,262.00
Outreach and Education	200,142.00
Revenue Generating	
Business Operations	773,073.00
Fundraising	7,721.00
HealthWeb Navigator	56,606.00
Administrative	134,790.00
	\$2,021,634.00

Total Net Assets \$2,025,462.00
Ending Net Assets \$ 699,353.00