

## 2019 ANNUAL REPORT

Educating and empowering those seeking affordable health care.

PO Box 219, Gloucester, MA 01931 978-281-6666 800-503-6897

### HOW DO WE HELP?

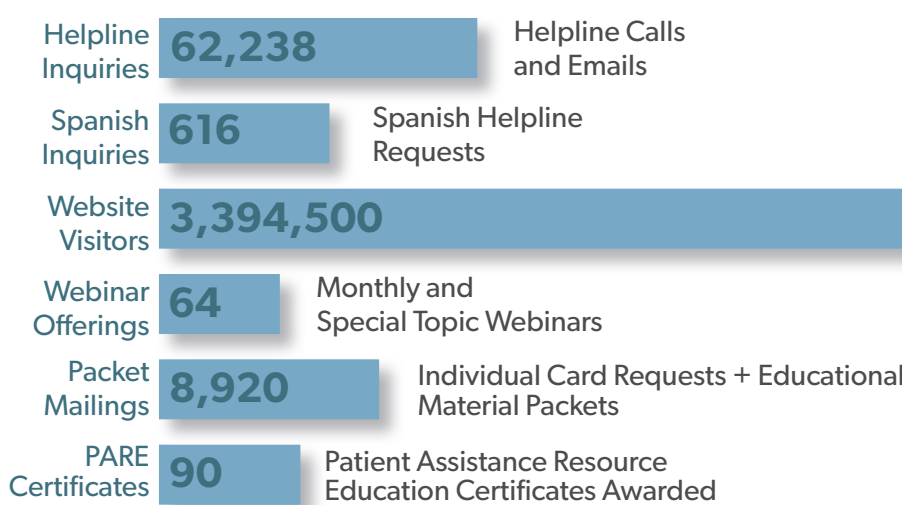
NeedyMeds, a national 501(c)3 nonprofit, connects people to healthcare cost-savings resources such as prescription assistance programs, coupons, government programs, medical transportation programs, low-cost clinics, diagnosis-based assistance programs including camps and scholarships, the NeedyMeds drug discount card and more.

#### Amount Saved Using the NeedyMeds Drug Discount Card

# \$300,000,000+

SINCE ITS INCEPTION  
APRIL 2009

### CONTINUING THROUGH 2019, STRIVING TOWARDS AFFORDABLE HEALTHCARE FOR ALL.

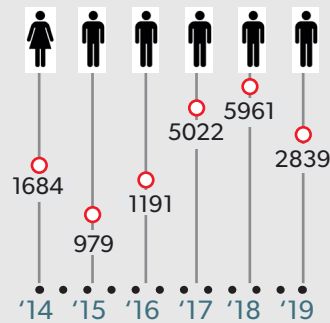


#### Board of Directors

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#### Outreach & Education

##### Webinar Attendees



##### Diagnosis Information Pages

Our 106 Diagnosis Information Pages provide educational information and healthcare cost-saving resources for those living with or caring for someone with specific diagnoses.

##### Volunteer Ambassador Program

NeedyMeds has 83 VAPs representing 22 states educating their communities about affordable healthcare options available through NeedyMeds.org. VAPs serve as an invaluable resource, educating and empowering those in need, who are at times beyond the scope of NeedyMeds' outreach efforts.

#### New Initiatives

##### Medivizor Info added to NeedyMeds.org

Subscribers can stay up-to-date on clinical trials, treatment options and research findings about their medical condition — articles relevant to a diagnosis that are summarized and bottom-lined in easy-to-read English — delivered through email.

##### SafeNeedleDisposal Add-a-Program Form

SafeNeedleDisposal.org now offering ability to add a disposal program or facility location to the website.

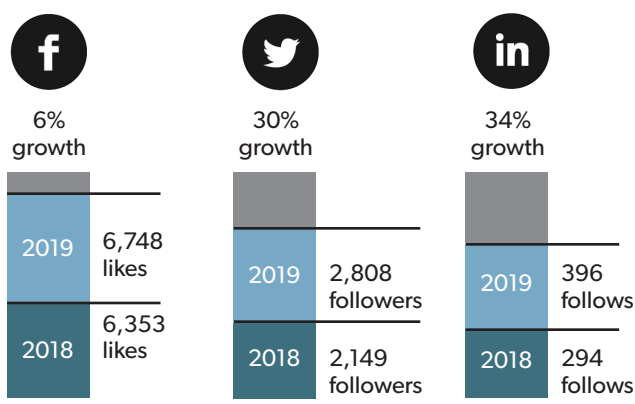
##### Durable Medical Equipment Discounts

Saving drug discount card users 40% off the list price of medical equipment, such as diabetic supplies, splints and braces, compression stockings, incontinence supplies, mobility devices, bath safety supplies, and more.

##### Talk About Your Medicines Month

A new website to continue with the BeMedWise Program at NeedyMeds 34th annual Talk About Your Medicines Month, featuring the theme "Preventing Opioid Misuse & Abuse Across the Ages".

#### Social Media Engagement

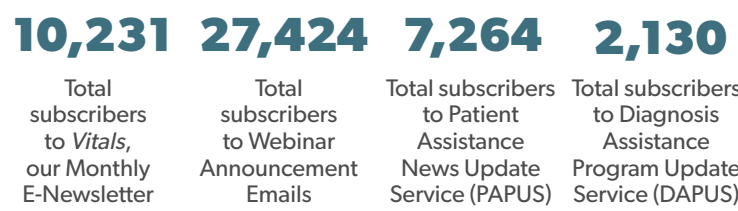


#### The Voice

NeedyMeds' blog, *The Voice*, presents timely, provocative pieces on health-related news. The articles educate, enlighten, and elucidate and try to make sense of the health-care-related changes in the U.S.

#### Subscribers

Through our Subscription Center, visitors can access a variety of resources.

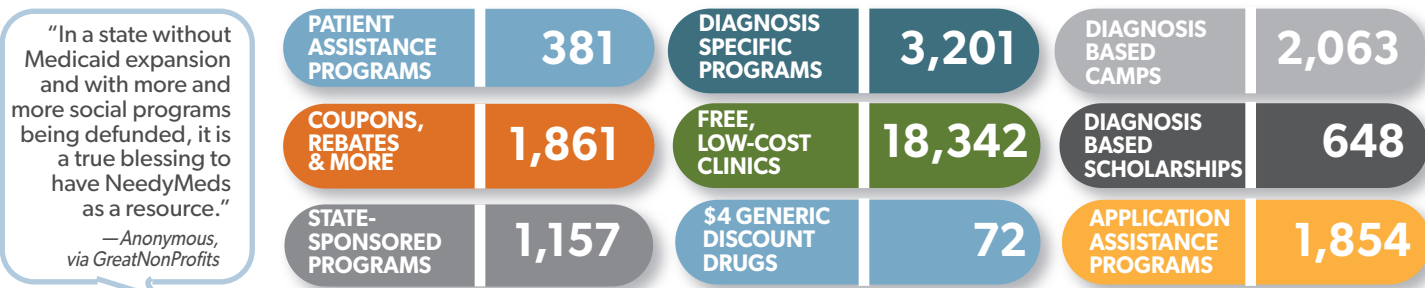


#### PAPTracker Software

NeedyMeds' PAPTracker software streamlines and simplifies the PAP application process, helping 6,284 participants with 8,674 applications and refills.

#### Maintaining Databases

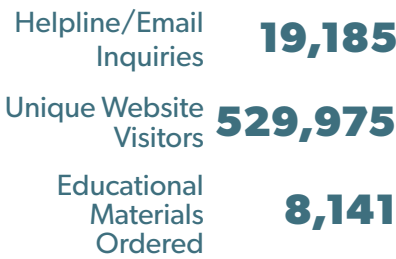
Our databases are kept up-to-date by our Database Research Department Team, ensuring that our resources are current and accurate.



#### Projects of NeedyMeds

##### SafeNeedleDisposal.org

Learn how and where to safely dispose of at-home used sharps.



##### TalkAboutYourMedicines.org

In its 34th year, Talk About Your Medicines Month, an initiative of the BeMedWise Program at NeedyMeds, tackled the opioid epidemic in this year's theme Taking Action to Prevent Opioid Misuse and Abuse Across the Ages, offering tips and tools to address the risks, responsibilities, safe use, storage, and disposal of opioids.

#### Awards & Certifications



Earned Top-Rated Status from GreatNonProfits



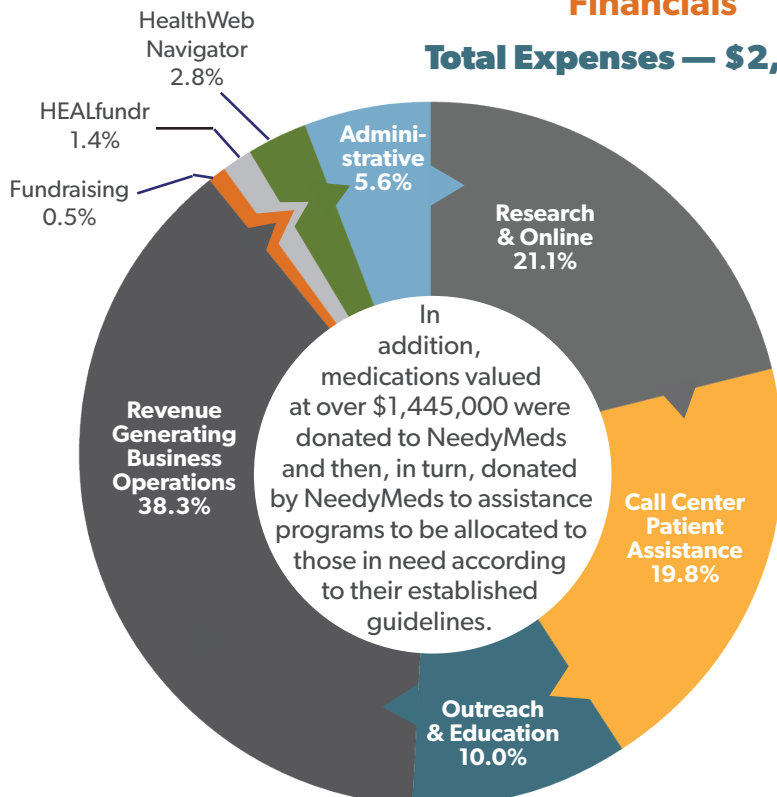
Awarded GuideStar Platinum Seal of Transparency



Voted One of NonProfitTime's 50 Best Nonprofits to Work for again, for the 6th year

#### Financials

Total Expenses — \$2,077,363.00



#### Operating Income

Revenue Generating	
Business Operations	\$1,984,753.00
Donations and Grants	40,723.00
<b>Total Operating Income</b>	<b>\$2,025,476.00</b>

#### Operating Expenses

Research and Online	\$ 439,640.00
Call Center Patient Assistance	410,520.00
Outreach and Education	208,000.00
Revenue Generating	
Business Operations	795,251.00
Fundraising	10,529.00
HEALfundr	29,115.00
HealthWeb Navigator	58,230.00
Administrative	126,077.00
<b>Total Operating Expenses</b>	<b>\$2,077,363.00</b>

Total Net Assets \$ 590,157.00